# AERO & AUT ADVANCED SUPPLIERS SUMMIT

**International Business-to-Business Forum and Conference** 

# SPONSORSHIP OPPORTUNITIES



GREATER VISIBILITY FOR YOUR COMPANY AT THE **AERO & AUTO ADVANCED SUPPLIERS SUMMIT!** 



# GOLD SPONSOR: \$15000

- A schedule with pre-arranged and approved meetings based on your own choices. Unlimited access to the profiles of all the participants will help to identify and request meetings with companies you want to target.

- A **12sqm booth**. This is shell scheme space including 2 meeting spots with 2 tables, 6 chairs and a company sign. This booth will be located at a strategic location.

- A two sided advert page in the event program booklet. The program booklet is distributed to all the participants entering the show. It's the forum guide providing such information as the general program, conferences summaries, floor plan, etc. You'll supply the artwork on a printable and high definition format.

- An advert page in the soft copy of the event catalogue. All the detailed profiles of the attendees will be saved on a pdf format and downloadable by all the participants. This is an excellent channel to circulate your message through the industry as our participants access this file even when the event is over.

- An up to 90sec video presenting your company. This file will be played nonstop on screens located at the VIP area where top executives have their meetings as well as at strategic spots such as the, coffee break area, and main entrance. The video shall bear no sound and be supplied by you three weeks before the event.

- Your company logo visible: on the event official website, on other marketing materials, at strategic locations at the venue, on floor plans, etc.

- Unrestricted access to the convention for up to 3 delegates of your choice.

- **Free goodies**: supply 500 small items bearing your company logo (i.e. pens, flashlights, etc). These free goodies will be distributed to all the companies having booths and visitors going through our reception desk.

# SILVER SPONSOR: \$ 10000

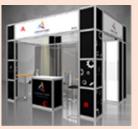
- A schedule with pre-arranged and approved meetings based on your own choices. Unlimited access to the profiles of all the participants will help identify and request meetings with companies you want to target.

- An 8sqm booth. This is shell scheme space including 2 meeting spots with 2 tables, chairs and a company sign. This booth will be located at a strategic location.

- An advert page in the soft copy of the event catalogue. All the detailed profiles of the attendees will be saved on a pdf format and downloadable by all the participants. This is an excellent channel to circulate your message through the industry as our participants access this file even when the event is over.

- Your company logo visible: on the event official website, the flyer on pdf, other marketing materials, at strategic locations at the venue, on floor plans, etc.

200 companies 3000 BtoB meetings 10 countries represented



This picture is subject to modifications

# AERO & AUT **ADVANCED SUPPLIERS** SUMMIT

# 'A la carte' sponsorship

# Premium booth location (near Boeing's and Magna's)

Four 12sqm deluxe booths will be built right after the entrance and provide very high visibility. Two of these are reserved for the Boeing Company and Magna. The other two will be granted to corporations willing to be located at this strategic spot and close to our main partners. A 12sqm booth includes 2 meeting spots with 1 table, 1 coffee table, 4 chairs, 2 armchairs or sofas, 1 storage room, space for your company graphics. A schedule of meetings with requested and approved contacts is also included.

# Hot and cold beverage area

Take the opportunity to support a complimentary beverage spot on October 09 & 10. This area would consist of tables where the attendees can have free hot and cold drinks. It is possible for you to have a rollup banner, supplied by you, as well as your supplied brochures on a shelves rack. A great opportunity to introduce your organization to the attendees coming for drinks.

# Lunch

A seated business lunch will be catered for the participants on October 09 & 10. Select this option to display your logo and graphics at this spot.

# VIP Lounge

The VIP lounge is the selective area reserved for top executives with busy schedules of meetings. Non VIP attendees can access this area only when they have meetings with a VIP. This is an outstanding opportunity to show off your company to an audience of high level delegates.

- A rollup banner, supplied by you, presenting your company placed at the area entrance or inside
- 4 easels with your company name laid on bar where executives enjoy free hot and cold beverages
- An up to 90sec video presenting your company. This file will be played nonstop on screens located at the VIP area. The video shall bear no sound and be supplied by you a month before the event.

# <u>Lanyards</u>

400-500 attendees are expected at this event. Every single attendee will receive a badge with the lanyard. Supply lanyards with your company name and logo and we'll distribute them along with the personal badges. You will be required to supply and deliver the lanyards at the address we'll indicate.

# **Reception desk / Main Entrance**

Our front desk is always busy with attendees needing assistance. Supply graphics and flyers presenting your company. We'll stick the graphics on the desk and lay the flyers on shelves.

# Online partnership

Supply your company logo and we'll post it on the event official website below all the official partners.

The event guide will feature a two page article from Boeing and Magna. A one page advert will be placed between the two pages. The guide is distributed to all the attendees. Boeing and Magna's messages will have a special attraction. An opportunity for a company eager to optimize its visibility.

# Official event guide

A program booklet will be distributed to all the participants entering the show. It's the forum guide providing such information as the general program, conferences summaries, floor plan, etc. Supply art work and you'll have a two sided advert inside.

IMPORTANT NOTE: You'll find a booking form below. Once you've made your choice please fill it out, sign and return it to us by email. All requests are subject to validation by advanced business events. Your sponsorship will become effective upon the latter approval. advanced business events reserves the right to deny any potential sponsors their requested options

# Boeing and Magna's article special advert

\$2000

### \$**1000**

# \$**5000**

\$5000

# \$2000

\$5000

# \$2000

# \$**5000**

\$13000



VIP lounge - subject to modifications

200 companies

10 countries

represented

+

ENTRANCE

**3000 BtoB meetings** 

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VIP Lounge

# AERO & AUT ADVANCED SUPPLIERS SUMMIT

# **BOOKING FORM**

The form must be accurately completed and sent back together with the signed terms and conditions. Company name:

# Contact person:

Job position:

Address:

# Contact: Lilian Heemstra Tel + 33 1 41 86 41 43 Iheemstra@advbe.com

advanced business events 35-37 rue des abondances 92513 Boulogne Cedex - France

SAS Capital 50 000 euros Siret 515 013 506 00024 NAF 8230z

# **PAYMENT TERMS:**

A 60% down-payment is required. Your account must be balanced prior to the event. Full payment is also accepted.

# Payment can be made by:

- credit card (visa and master card only)
- wire transfer to the bank below (send us a copy of the receipt by email)

Please note that our bank details have changed. If you have previously attended one of our events, please be sure to update our details accordingly. **IBAN:** FR76 3000 4008 0400 0100 7591 014 **BIC Code:** BNPAFRPPXXX **Bank:** BNP PARIBAS PARIS-CENTRE AFFAIRES **Bank address** : 8- 10 avenue Ledru Rollin – 75012 Paris, France

# **Confirm your selected options**

Gold Sponsor	\$15000
	\$15000
□ Silver Sponsor	\$10000
Premium booth location	\$13000
Hot and cold beverage area	\$5000
	\$5000
UIP Lounge	\$5000
Lanyards	\$5000
Reception desk / Main Entrance	\$2000
Online partnership	\$2000
Boeing and Magna's article special advert	\$2000
□ Official event guide	\$1000
Total	
Taxes, if applicable**	
Grand total due	

# \*\*Additional Information on tax

a) Your company is registered in France, French tax (VAT) is due

b) Your company is registered in a European Union country, excluding France, French tax is not applicable (you must report it to your fiscal administration). Please indicate the tax registration number of the billed company.

c) Your company is based in a non-European country, no taxes are applicable.

Your company is registered in Italy; Italian tax (VAT) is due. Our Rome office will bill you and include the VAT amount.

# 200 companies 3000 BtoB meetings 10 countries represented

# advanced business events Terms & Conditions

# Event name: AERO & AUTO ADVANCED SUPPLIERS SUMMIT (referred to as the "Event"):

Date: October 8 – 10, 2019 (referred to as the "Event date") Location: AMERICA'S CENTER (referred to as the "Place"): City: St. Louis, MO, USA

### 1/ ORGANIZATION

The Event is organized by abe - advanced business events, a limited company with a stated capital of 50.000 Euros, whose registered head office is located at 35/37 rue des Abondances - 92513 BOULOGNE-CEDEX - France, hereafter referred to as the Organizer.

#### 2/ PURPOSE

These regulations stipulate the terms and conditions according to which the Organizer sets up and runs the Event. They detail the respective rights and obligations of the Organizer and the signing company, hereafter referred to as the Participant. The Participant formally undertakes to abide by these regulations.

### 3/ PLACE AND DATE

The Event will be held at the Place and dates indicated here above. The Organizer is free to change the Place or Date of the Event in case the Place is rendered unavailable or in case of force majeure, in which case no compensation shall be due to the Participant. The Organizer is free to cancel the Event further to expressly notifying the Participant, in which case ongoing registration applications shall be cancelled ipso jure, without any compensation due to the participant.

#### 4/ REGISTRATION, CANCELLATION, PAYMENT

Any company or institution is allowed to attend the Event provided it has the relevant skills to enter into negotiations with other attendees. The Organizer reserves the right to deny any registration without any obligations to justify their decision.

The participant may cancel their registration forty-five days (45) or more prior to the Event without any penalties. However if the cancellation is submitted twenty-one (21) to forty-four (44) days prior to the Event, the Participant must pay thirty percent (30) of the total amount of their registration fees. If the cancellation is submitted twenty day (20) and less prior to the Event, the Participant must pay the full amount. All invoices issued and sent to the Participant must be remitted at the latest 5 days prior to the Event. The Organizer reserves the right to deny access the Participant to the Event if their accounts are not settled.

#### 5/ SERVICES INCLUDED IN THE OVERALL PARTICIPATION FEE

The Organizer shall deliver the services and products as explicitly described in the booking form attached to this agreement.

## 6/ OBLIGATION TO PRODUCE A RESULT

The Organizer undertakes to diligently use the resources available to it without being subject to an obligation to produce any results.

#### 7/ INSURANCE

The Organizer is the sole legal responsible for the Event. However the Organizer's responsibility shall not be engaged for any damage caused to the Participant by a third party. The Place is the sole legal responsible for the facility and premises, permanent or temporary, used for the Event, as well as all companies and activities operating and running under their direct request.

The Participant must hold an insurance policy that covers all damages caused by them, their staff or their belongings to a third party. The Participant must hold an insurance policy that covers all damages caused to their equipment and materials brought to the Event.

#### 8/ APPLICABLE AMENDMENTS

The Organizer reserves the right to bring additional amendments to this agreement to deal with any matters not initially mentioned in the agreement. Such amendments shall be notified and diligently sent to the Participant and come into force immediately. Any infringement of this agreement by the Participant can lead to their expulsion from the Event provided the Organizer explicitly notifies it. In this case no refund or compensation of any kind shall be due to the Participant.

#### 9/ USE OF PARTICIPANT LOGO

The Organizer reserves the right to retrieve and use the Participant's company logo in marketing materials designed to promote the event by showing a list of registered companies, called participants. If the Participant disagrees and wishes their logo to be removed from such marketing materials, they must explicitly address their request in a written form.

#### **10/ SETTLEMENT**

The Participant agrees with these terms and conditions by signing this agreement. In the event of disagreement the Participant agrees to first submit their query to the Organizer and seek amiable settlement. If no amiable settlement is found the tribunal of Nanterre, France, shall be the sole competent tribunal to handle the case.

#### **11/PRIVACY AND SECURITY POLICY**

I do accept the policy of privacy & confidentiality and management of personal information.

Company name:		I hereby agree with the advanced business					
Address:			events	terms	and	conditions:	
		Date:					
			Signature:				
Contact name:							

Company seal